Interim (unaudited) Consolidated Financial Statements of

# **ROCKY MOUNTAIN LIQUOR INC**

June 30, 2014

## **Notice of No Auditor Review of Interim Financial Statements**

Under National Instrument 51-102, Part 4, subsection 4.3(3)(a), if an auditor has not performed a review of the interim financial statements, they must be accompanied by a notice indicating that the financial statements have not been reviewed by an auditor.

The accompanying unaudited interim financial statements of Rocky Mountain Liquor Inc. (the "Company") have been prepared by and are the responsibility of the Corporation's management.

The Corporation's independent auditor has not performed a review of these financial statements in accordance with standards established by the Canadian Institute of Chartered Accountants for a review of interim financial statements by an entity's auditor.

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## **Interim Consolidated Statements of Financial Position**

(unaudited)

As at	Note	Jun 30, 2014	Dec 31, 2013
ASSETS			
CURRENT			
Cash and cash equivalents		1,176,305	1,123,004
Accounts receivable		418,782	482,550
Inventory		7,304,090	7,158,515
Prepaid expenses and deposits		296,452	226,488
Income taxes recoverable		150,127	84,340
		9,345,756	9,074,897
PROPERTY AND EQUIPMENT		4,312,602	4,439,756
GOODWILL	6	11,205,368	11,205,368
		24,863,726	24,720,021
LIABILITIES			
CURRENT			
Bank indebtedness	7	1,591,013	49,909
Accounts payable and accrued liabilities		669,368	872,123
Interest rate swap liability	4	92,742	138,408
Current portion of long term debt	7	672,478	224,159
Current portion of promissory notes	8	-	87,937
Current portion of convertible debt	9	-	803,479
Goods and services tax payable		20,343	70,521
		3,045,944	2,246,536
DEFERRED TAX LIABILITY		19,659	19,659
LONG TERM DEBT	7	5,603,980	6,052,299
CONVERTIBLE DEBT	9	8,954,824	8,853,884
		17,624,407	17,172,378
SHAREHOLDERS' EQUITY			
Equity component of convertible debenture	9	136,011	325,633
Share capital	11	4,774,481	4,774,481
Warrants	12	210,007	210,007
Contributed surplus	13	727,525	537,903
Retained earnings		1,391,295	1,699,619
-		7,239,319	7,547,643
		24,863,726	24,720,021

The accompanying notes form an integral part of these interim consolidated financial statements

Approved on behalf of the board:

<u>Frank Coleman</u> Chair, Board of Directors Robert Normandeau
Chair, Audit Committee

Interim Consolidated Statements of Changes in Shareholders' Equity

(unaudited)

**Equity** component of convertible Share Contributed Retained debenture capital Warrants surplus earnings Total Note Opening balance as at Dec 31, 2012 325,633 537,903 4,774,481 210,007 1,491,187 7,339,211 Net comprehensive income for the year 208,432 208,432 Balance at Dec 31, 2013 325,633 4,774,481 210,007 537,903 1,699,619 7,547,643 Maturity of convertible debenture 9 (189,622)189,622 Net comprehensive loss for the period (308, 324)(308, 324)Balance at Jun 30, 2014 136,011 4,774,481 210,007 727,525 1,391,295 7,239,319

The accompanying notes form an integral part of these interim consolidated financial statements

Interim Consolidated Statements of Comprehensive Income (unaudited)

	Note	3 months ended Jun 30, 2014	6 months ended Jun 30, 2014	3 months ended Jun 30, 2013	6 months ended Jun 30, 2013
SALES		15,193,770	26,883,544	14,655,011	25,698,442
COST OF SALES		11,662,204	20,777,541	11,195,716	19,675,132
		3,531,566	6,106,003	3,459,295	6,023,310
OPERATING AND ADMINISTRATIVE EXPENSES		2,676,809	5,353,817	2,558,710	5,034,961
INCOME FROM OPERATIONS		854,757	752,186	900,585	988,349
OTHER EXPENSES (INCOME) Finance costs Depreciation Loss on disposal of property and equipment	10	316,755 201,049 31,267	651,356 392,428 36,925	337,498 121,040 1,952	678,954 381,074 3,905
Bad debt expense Business development costs Store closure expenses Other income	18	38 7,773 67,677 (2,702) 621,857	38 20,338 67,677 (5,477) 1,163,285	9,390 - (2,700) 467,180	- 11,915 3,357 (5,400) 1,073,805
INCOME BEFORE TAX INCOME TAXES		232,900 58,225	(411,099) (102,775)	433,405 112,686	(85,456) (22,218)
NET COMPREHENSIVE INCOME (LOSS)		174,675	(308,324)	320,719	(63,238)
Basic income per share Diluted income per share Weighted average number of shares - basic	16 16	0.00 0.00 57,797,788	(0.01) (0.01) 57,797,788	0.01 0.01 57,797,788	0.00 0.00 57,797,788
Weighted average number of shares - diluted		57,797,788	57,797,788	57,805,076	57,797,788

The accompanying notes form an integral part of these interim consolidated financial statements

Interim Consolidated Statements of Cash Flows (unaudited)

		3 months ended	6 months ended	3 months ended	6 months ended
	Note	Jun 30, 2014	Jun 30, 2014	Jun 30, 2013	Jun 30, 2013
OPERATING ACTIVITIES					
Net comprehensive income		174,675	(308,324)	320,719	(63,238)
Items not affecting cash					
Unrealized gain on interest rate swap	4	(23,161)	(45,666)	(37,474)	(47,538)
Depreciation of property and equipment		201,049	392,428	121,040	381,074
Loss on disposal of property and equipment		31,267	36,925	1,952	3,905
Net accretive interest	8, 9	9,658	37,040	28,803	53,437
Amortization of convertible debenture costs	9	40,812	81,624	40,811	81,174
		434,300	194,027	475,851	408,814
Changes in non-cash working capital	17	(416,802)	(470,491)	(882,248)	(397,396)
Cash flow from (used in) operating activities		17,498	(276,464)	(406,397)	11,418
INVESTING ACTIVITIES					
Purchase of property and equipment		(42,064)	(318,240)	(413,630)	(608,264)
Proceeds on disposal of property and equipment		5,000	16,041	-	-
Business combinations net of cash acquired	3	-	-	-	(500,000)
Cash flow used in investing activities		(37,064)	(302,199)	(413,630)	(1,108,264)
FINANCING ACTIVITIES					
Proceeds from bank indebtedness	7	296,797	1,541,104	164,131	839,885
Proceeds from long term debt	7	-	-	526,458	526,458
Repayment of promissory note	8	_	(100,000)	-	(100,000)
Repayment of convertible debenture	9	-	(809,140)	-	-
Cash flow from financing activities		296,797	631,964	690,589	1,266,343
INCREASE (DECREASE) IN CASH		277,231	53,301	(129,438)	169,497
CASH AND CASH EQUIVALENTS - BEGINNING OF PERIOD		899,074	1,123,004	1,421,984	1,123,049
CASH AND CASH EQUIVALENTS - END OF PERIOD		1,176,305	1,176,305	1,292,546	1,292,546
CACH ELONG CURRIENTARY INFORMATION					
CASH FLOWS SUPPLEMENTARY INFORMATION		405.050	F00 004	470 400	F07 704
Interest paid		465,253	596,081	479,429	587,701
Income taxes paid		4,000	12,000	8,000	74,000

The accompanying notes form an integral part of these interim consolidated financial statements

## ROCKY MOUNTAIN LIQUOR INC Notes to Interim Consolidated Financial Statements June 30, 2014 (unaudited)

#### NATURE OF OPERATIONS

Rocky Mountain Liquor Inc. ("Rocky Mountain Liquor" or "RML") is incorporated under the Business Corporations Act (Canada), and is a tier one issuer with its common shares listed on the TSX Venture Exchange (under the initials "RUM"). The Company's registered corporate office is located at 11478 149 Street, Edmonton, Alberta, T5M 1W7.

Rocky Mountain Liquor is the parent to wholly owned subsidiary, Andersons Liquor Inc. ("Andersons"), acquired through a Reverse Takeover ("RTO") on Dec 1, 2008.

As at Jun 30, 2014 Andersons operated 46 retail liquor stores in Alberta, selling beer, wine, spirits, ready to drink products, as well as ancillary items such as juice, ice, soft drinks and giftware as well as one convenience store.

These interim consolidated financial statements have been approved for issue by the Board of Directors on Aug 28, 2014.

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

These interim consolidated financial statements have been prepared in accordance with International Accounting Standard 34, "Interim Financial Reporting" ("IAS 34"), as issued by the International Accounting Standards Board ("IASB"). They have been prepared using the accounting policies that were described in Note 2 to the Company's annual consolidated financial statements for the year ended Dec 31, 2013, except as described below. These interim consolidated financial statements should be read in conjunction with the Company's 2013 annual consolidated financial statements.

The preparation of these interim consolidated financial statements, in conformity with IFRS, requires management to make judgments, estimates and assumptions that affect the reported amount of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the period. However, uncertainties about these assumptions and estimates could result in outcomes that would require a material adjustment to the carrying amount of the asset or liability affected in the future.

Estimates are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimates are revised and in any future periods affected. In preparing these interim financial statements, the significant judgments made by management in applying the Company's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the annual consolidated financial statements for the year ended Dec 31, 2013.

The Company's operations are seasonal in nature, and results for any quarter are not necessarily indicative of the results that may be expected for the full year due to seasonal variations in sales levels. The Company historically experiences a higher level of sales in the third and fourth quarters, while the first and second quarters experience lower sales due to shopping patterns. Occupancy related expenses; certain general and administrative expenses, depreciation and amortization, and interest expense remain relatively steady throughout the year.

Certain comparative figures have been changed to conform to the current years' presentation.

## ROCKY MOUNTAIN LIQUOR INC Notes to Interim Consolidated Financial Statements June 30, 2014 (unaudited)

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### Significant accounting standards issued but not effective

New standards have been issued but are not yet effective for the period ended Jun 30, 2014, and accordingly, have not been applied in preparing these interim consolidated financial statements.

#### Financial Instruments

The IASB has issued a new standard, IFRS 9, "Financial Instruments" ("IFRS 9"), which will ultimately replace IAS 39, "Financial Instruments: Recognition and Measurement" ("IAS 39"). The replacement of IAS 39 is a multi-phase project with the objective of improving and simplifying the reporting for financial instruments and the issuance of IFRS 9 is part of the first phase. This standard is effective for annual periods beginning on or after January 1, 2018 and must be applied retrospectively. The Company does not believe this will have a significant impact on disclosure.

## New significant accounting standards adopted in the period

#### Levies

The IASB has issued a new standard, IFRIC 21, "Levies" ("IRFIC 21"), effective for years beginning on or after January 1, 2014. IFRIC 21 provides guidance on when to recognize an obligation to pay a levy other than income tax. The adoption of this standard did not result in any current or retrospective adjustments.

#### 3. BUSINESS COMBINATIONS

The Company did not acquire liquor stores for the six month period ended Jun 30, 2014 (Jun 2013 – two), and did not acquire any liquor stores for the three month period ended Jun 30, 2014 (Jun 2013 – none). In accordance with IFRS, an asset acquisition is accounted for as a business combination when certain criteria are met, such as the acquisition of inputs and processes to convert those inputs into beneficial outputs. The Company assessed these asset acquisitions and determined that they constitute a business combination. The results of the business combinations are included in the results of the Company from the acquisition date for comparable periods.

Goodwill arises in the acquisitions as the consideration paid for the stores effectively included amounts in relation to the benefit of expected synergies, revenue growth, future market development and the assembled workforce of each of those stores. These benefits are not recognized separately from goodwill as they do not meet the recognition criteria for identifiable intangible assets.

Acquisition costs of \$nil for the six month period ended Jun 30, 2014, (Jun 2013 - \$14,725), and \$nil for the three month period ended Jun 30, 2014 (Jun 2013 - \$711) have been excluded from the consideration transferred as they relate to legal and acquisition costs, and have been recognized as an expense in the period in the "operating and administrative expenses" and "business development costs" lines in the interim consolidated statements of comprehensive income.

The purchase price was allocated to the assets acquired as follows:

## 3. BUSINESS COMBINATIONS (continued)

	onths ended Jun 30, 2014	6 r	months ended Jun 30, 2014	3 ו	months ended Jun 30, 2013	6	months ended Jun 30, 2013
Cash & cash equivalents	\$ -	\$	-	\$	-	\$	-
Inventories	-		-		-		56,347
Property and equipment	-		-		-		67,090
Goodwill	-		-		-		376,563
Fair value of net assets							
acquired	\$ -	\$	-	\$	-	\$	500,000
Total cash consideration							
paid	\$ -	\$	-	\$	-	\$	500,000

#### 4. INTEREST RATE SWAP

Mark to market value Dec 31, 2012	\$ (213,359)
Unrealized gain	74,951
Mark to market value Dec 31, 2013	\$ (138,408)
Unrealized gain	45,666
Mark to market value Jun 30, 2014	\$ (92,742)

The Company entered into a five year Interest Rate Swap Agreement ("SWAP") on Apr 6, 2010 expiring Apr 5, 2015 with a Canadian chartered bank ("SWAP Counterparty") to mitigate the interest rate risk associated with the bank indebtedness and long term debt. The notional amount of the SWAP is equal to \$4,500,000 of the outstanding principal balance on the bank indebtedness and long term debt.

The Company is obligated to pay the Swap Counterparty an amount based upon a 3.35% interest rate plus spread. The Swap Counterparty is obligated to pay the floating interest rate. The Company will continue to pay the credit spread over Bankers Acceptances on its loans as set by the lending institution.

Fair value of the SWAP was determined using estimated future discounted cash flows using a comparable current market rate of interest. The change in fair value has been accounted for on the interim consolidated statements of comprehensive Income, the interim consolidated statements of financial position, and in Note 10.

#### 5. RELATED PARTY TRANSACTIONS

#### Transactions with Related Parties

The Company paid rents of \$nil for the six month period ending Jun 30, 2014 (Jun 2013 - \$1,620) and \$nil for the three month period ending Jun 30, 2014 (Jun 2013 - \$nil) in respect of a retail liquor store, to Byrne Alberta Ltd ("BAL"), a privately held company in which Peter J. Byrne, CEO of RML is a significant shareholder. The rent is at market rates.

## **Key Management Personnel Compensation**

The remuneration of Directors and other members of key management personnel during the period is as follows:

## 5. RELATED PARTY TRANSACTIONS (continued)

	3 m	onths ended	6 m	onths ended	3 r	nonths ended	6 r	nonths ended
		Jun 30, 2014		Jun 30, 2014		Jun 30, 2013		Jun 30, 2013
Wages and salaries	\$	101,250	\$	203,500	\$	151,000	\$	302,000
Share based payments		-		-		692		2,307
Other		556		1,124		416		776
	\$	101,806	\$	204,624	\$	152,108	\$	305,083

Other includes health plan premiums paid on behalf of members of key management. There are no other short-term, long-term, termination or post-retirement benefits extended to any directors and other members of key management personnel of the Company.

## 6. GOODWILL

Balance Jun 30, 2014	\$ 11.205.368
Goodwill acquired	-
Balance Dec 31, 2013	11,205,368
Goodwill acquired	376,563
Balance Dec 31, 2012	\$ 10,828,805

Goodwill is comprised of the benefit of expected synergies, revenue growth, future market development and the assembled workforce of each of those stores. These benefits are not recognized separately from goodwill because they do not meet the recognition criteria for identifiable intangible assets. An impairment review was performed at Dec 31, 2013. No indications of impairment existed at that date.

## 7. BANK INDEBTEDNESS AND LONG TERM DEBT

#### **Bank Indebtedness**

Through its credit agreement with TD Canada Trust, the Company has an available \$5,000,000 swingline facility due upon demand, bearing interest at prime plus 1.50% or bankers acceptances plus 3.00% per annum, interest only payment due monthly. Secured by a general security agreement representing a first charge on all assets, with bank act security representing a first charge on inventory. It was drawn on at Jun 30, 2014 for \$1,590,976 (Dec 2013 - \$nil).

The Company has an available overdraft limit of \$50,000 with Beaumont Credit Union which bears interest at prime plus 1%, per annum and is secured by a guarantee and postponement from a significant shareholder. It was drawn on at Jun 30, 2014 for \$37 (Dec 2013 – \$49,909).

## 7. BANK INDEBTEDNESS AND LONG TERM DEBT (continued)

<u>Long Term Debt</u>			
	J	un 30, 2014	Dec 31, 2013
TD Canada Trust loan bearing interest at prime plus 1.5% or bankers acceptances plus 3.0% per annum, interest only payment due monthly. The loan matures Sep 5, 2014 and is secured by a general security agreement representing a first charge on all assets, with bank act security representing a first charge on inventory. If the loan is not extended before maturity date, the outstanding balance will be due over the ensuing two year period by quarterly principal payments in the amount of 3.57% of the outstanding amount, with the balance payable on Sep 7, 2016.	\$	6,276,458	\$ 6,276,458
Amounts payable within one year		(672,478)	(224,159)
	\$	5,603,980	\$ 6,052,299
Principal repayment terms are approximately:			
2014 2015 2016	\$	224,159 896,637 5,155,662 6,276,458	

#### 8. PROMISSORY NOTES

As a result of store acquisitions in 2010 and 2011, two unsecured non-interest bearing promissory notes for \$300,000 each were issued in lieu of cash payment. The note issued in 2010 matured Sep 1, 2013, and the note issued in 2011 matured Feb 9, 2014 with a final payment of \$100,000.

The notes were initially recorded on the consolidated statements of financial position at the present value of the required installment payments discounted at a rate approximating the interest rate that would have been applicable at the time the note was issued. The notes are subsequently accreted to the principal amount as additional interest over the term of the note. Net accretive interest for the six month period ended Jun 30, 2014 was \$12,063 (Jun 2013 - \$2,025) and for the three month period ended Jun 30, 2014 was \$nil (Jun 2013 - \$918).

## 9. CONVERTIBLE DEBENTURES

In 2009 the Company issued an \$809,140 unsecured convertible debenture, ("Debenture A"), which was due and paid in full on Mar 16, 2014. Debenture A was interest bearing at 8.25% per annum, and the Company had the option to pay interest monthly at 0.6438% per month. Debenture A was convertible to common shares of the Company at a conversion price of \$0.315 per common share.

## 9. CONVERTIBLE DEBENTURES (continued)

Debenture A was initially recorded on the consolidated statements of financial position at a fair value of \$556,108, calculated as the present value of the required interest payments discounted at a rate approximating the interest rate that would have been applicable to non-convertible subordinated debt at the time the loan was issued. Debenture A was accreted to the principal amount as additional interest over the term of the loan. The difference of \$253,032 between the face amount and the estimated fair value of the debt component, less related issue costs of \$202, less adjustment for future income taxes was reflected as the equity component of the Debenture A.

Interest expense for Debenture A is calculated on the face value of the convertible debentures. Notional accretive interest expense is reflected at Jun 30, 2014 in the amount of \$27,260 (Jun 2013 - \$64,329), which represents the accretive interest from Dec 31, 2013.

#### **Debt Component**

Dec 31, 2012	\$ 734,633
Accretive interest	131,357
Coupon interest *	(62,511)
Dec 31, 2013	\$ 803,479
Accretive interest	27,260
Coupon interest *	(21,599)
Repayment of debenture	(809,140)
Jun 30, 2014	\$ -

<sup>\*</sup> Coupon interest is the cash interest paid to the debenture holder.

## **Equity Component**

Balance Dec 31, 2012 and 2013	\$ 189,622
Maturity of debenture	(189,622)
Jun 30, 2014	\$ -

In 2011 the Company issued a \$9,200,000 unsecured convertible debenture ("Debenture B") due on Apr 30, 2016. Debenture B is interest bearing at 7.75% payable semi-annually. Debenture B is convertible to common shares of the Company at a conversion price of \$0.500 per common share.

Debenture B was initially recorded on the Consolidated Statements of Financial Position at a fair value of \$9,004,684, calculated as the present value of the required interest payments discounted at a rate approximating the interest rate that would have been applicable to non-convertible subordinated debt at the time the loan was issued. Debenture issue costs relating to the debt portion of the debenture of \$690,211 are being amortized over the term of the debenture. Debenture B will be accreted to the principal amount as additional interest over the term of the loan. The difference of \$195,316 between the face amount and the estimated fair value of the debt component, less related issue costs of \$13,968, less adjustment for deferred tax is reflected as the equity component of Debenture B.

The carrying value of debenture B is being increased such that the liability at maturity will be equal to the face value of \$9,200,000. Interest expense for Debenture B is calculated on the face value. Notional accretive interest expense is reflected at Jun 30, 2014 in the amount of \$372,886 (Jun 2013 - \$374,838), which represents the accretive interest from Dec 31, 2013.

## 9. CONVERTIBLE DEBENTURES (continued)

## **Debt Component**

Dec 31, 2012	\$ 8,653,432
Accretive interest	769,307
Coupon interest *	(731,653)
Amortization of issue costs	162,798
Dec 31, 2013	\$ 8,853,884
Accretive interest	372,886
Coupon interest *	(353,570)
Amortization of issue costs	81,624
Jun 30, 2014	\$ 8,954,824

<sup>\*</sup> Coupon interest is the cash interest paid to the debenture holder.

#### **Equity Component**

Balance Dec 31, 2012, 2013 and Jun 30, 2014	\$ 136,011

#### 10. FINANCE COSTS

	_		 onths ended	3 r		6 r	
	Note	Jun 30, 2014	Jun 30, 2014		Jun 30, 2013		Jun 30, 2013
Interest expense	\$	299,104	\$ 615,398	\$	334,161	\$	645,318
Change in fair value of interest rate swap Convertible debenture	4	(23,161)	(45,666)		(37,474)		(47,538)
issue costs	9	40,812	81,624		40,811		81,174
	\$	316,755	\$ 651,356	\$	337,498	\$	678,954

## 11. SHARE CAPITAL

Authorized - Unlimited common shares

Balance at Dec 31, 2012, 2013 and Jun 30, 2014 57,797,788 \$ 4,774,481

## 12. WARRANTS

				E	stimated fair
	# of warrants	Ex	ercise price	valı	ue of warrants
Outstanding Dec 31, 2012, 2013					
and Jun 30, 2014	1,000,000	\$	0.3765	\$	210,007

The 1,000,000 warrants outstanding at Jun 30, 2014 are the warrants issued to Roynat Capital as a result of a financing agreement. The warrants are convertible to common shares of the Company at a conversion price of \$0.3765 per common share and expire Nov 24, 2014.

## 12. WARRANTS (continued)

The weighted-average fair value of the 1,000,000 warrants granted in 2010 has been estimated at \$0.3088 per warrant using the Black-Scholes option-pricing model. Estimated volatility is calculated using historical prices.

#### 13. CONTRIBUTED SURPLUS

	Note	
Balance at Dec 31, 2012, and 2013		\$ 537,903
Maturity of debenture	9	189,622
Jun 30, 2014		\$ 727,525

## 14. STOCK OPTION PLANS

#### Stock option plan ("Option Plan")

The maximum number of common shares that may be reserved for issuance under the Option Plan is 2,500,000 shares.

The exercise price of each option is determined on the basis of the market price at the time the option is granted. If the option has a discount to market price as an incentive for early redemption the exercise price may not be less than the discounted market price as defined by the policies of the TSX Venture Exchange ("TSXV"). For options that have no early redemption incentives, the exercise price may not be less than the closing price of a Rocky Mountain Liquor common share on the TSXV on the last trading day before the day the option is granted. The shares purchased on the exercise of an option must be paid for in full at the time of exercise. The Company operates equity-settled compensation plans. When the options vest in installments over the vesting period, each installment is accounted for as a separate arrangement.

#### **Directors Options**

750,000 options were issued to directors under the Option Plan, representing 1.3% of the outstanding common shares, with 150,000 outstanding at Jun 30, 2014, expiring Oct 12, 2014.

	# of	Exercise	Estimated fair
	options	price	value of options
Outstanding Dec 31, 2012	450,000	\$ 0.296	\$ 124,230
Expired Aug 24, 2013	(300,000)	0.390	(95,250)
Outstanding Dec 31, 2013 and Jun 30, 2014	150,000	\$ 0.220	\$ 28,980

The outstanding options have an exercise price of \$0.18 in year 1, \$0.19 in year 2, and \$0.22 in year 3.

All options granted are vested as at Jun 30, 2014. Share based compensation expense of \$nil was recognized for the six and three month periods ended Jun 30, 2014 (Jun 2013 - \$nil).

#### 15. EMPLOYEE BENEFITS

In accordance with the terms of the Employee Share Savings Plan established Jan 1, 2011, approved by shareholders at a previous annual general meeting, employees with more than six months service with the Company are able to have the Company match one half of an employee's purchase of the Company's shares, up to a maximum of 10% of the employee's annual income.

Shares are purchased on the Toronto Stock Exchange at market price. Shares purchased by the Company are restricted from being sold for one year from purchase. These shares are valued at fair value on date of purchase. No compensation expense in excess of Company cash contributions is recognized under this plan. \$7,279 was paid by the Company to the plan for the six month period ended Jun 30, 2014 (Jun 2013 - \$10,473), and \$3,415 for the three month period ended Jun, 2014 (Jun 2013 - \$4,473) Expected forfeiture rate is 10%.

The Company pays 50% of Alberta Blue Cross health premiums for certain employees. For the six month period ended Jun 30, 2014 the total premiums paid by the Company were \$23,387 (Jun 2013 - \$15,523), and \$11,903 for the three month period ended Jun 30, 2014 (Jun 2013 - \$8,580).

#### 16. EARNINGS PER COMMON SHARE

#### Basic Net Earnings per Common Share

The calculation of basic earnings per common share for the six month period ended Jun 30, 2014 was based on the interim consolidated net comprehensive loss of \$308,324 (Jun 2013 – loss \$62,638) and a weighted average number of shares outstanding of 57,797,788 (Jun 2013 – 57,797,788).

The calculation of basic earnings per common share for the three month period ended Jun 30, 2014 was based on the interim consolidated net comprehensive income of \$174,675 (Jun 2013 – \$320,719) and a weighted average number of shares outstanding after adjustment for the effects of all dilutive potential shares of 57,797,788 (Jun 2013 – 57,805,076).

## Diluted Net Earnings per Common Share

The calculation of diluted net earnings per common share for the six month period ended Jun 30, 2014 was based on the interim consolidated net comprehensive loss of \$308,324 (Jun 2013 – loss \$62,638) and a weighted average number of shares outstanding after adjustment for the effects of all dilutive potential shares of 57,797,788 (Jun 2013 – 57,797,788).

The calculation of diluted net earnings per common share for the three month period ended Jun 30, 2014 was based on the interim consolidated net comprehensive income of \$174,675 (Jun 2013 – \$320,719) and a weighted average number of shares outstanding after adjustment for the effects of all dilutive potential shares of 57,797,788 (Jun 2013 – 57,805,076).

## 17. CHANGES IN NON-CASH WORKING CAPITAL ITEMS

	3 m	onths ended	6 m	onths ended	3 r	nonths ended	6 r	months ended
		Jun 30, 2014		Jun 30, 2014		Jun 30, 2013		Jun 30, 2013
Cash provided by (used in)								
Accounts receivable	\$	(19,997)	\$	63,768	\$	(270,275)	\$	(223,563)
Inventory		(45,191)		(145,575)		(618,574)		(168,198)
Prepaid expenses and deposits		6,331		(69,964)		(10,100)		(62,317)
Income tax recoverable Accounts payable and		103,213		(65,787)		236,845		35,942
accrued liabilities		(485,696)		(202,755)		(245,870)		5,656
Goods and services tax payable		24,538		(50,178)		25,726		15,084
	\$	(416,802)	\$	(470,491)	\$	(882,248)	\$	(397,396)

#### 18. FINANCIAL INSTRUMENTS

For cash and cash equivalents, accounts receivable, due from related parties, bank indebtedness, short-term debt, accounts payable and accrued liabilities and promissory note, the carrying value approximates fair value due to the short-term nature of the instruments.

The interest rate swap has a fair value equivalent to the carrying value and is calculated on a mark to market basis.

The carrying value of long-term debt approximates the fair value as the interest rate is at a variable market rate, or fixed rates approximate current market conditions.

The convertible debenture has a fair value equivalent to the carrying value, as the discount rate remains unchanged.

As at Jun 30, 2014 and Dec 31, 2013 the classification of the Company's financial instruments as well as their carrying amounts and fair values, are shown in the table below.

	Jun 30, 2014			Dec 3	1, 2013
			Estimated	Carrying	Estimated
	Ca	rrying Value	Fair Value	Value	Fair Value
Fair value through profit or loss					
Cash and cash equivalents	\$	1,176,305	1,176,305	\$ 1,123,004	\$ 1,123,004
Interest rate swap liability		92,742	92,742	138,408	138,408
Loans and receivables					
Accounts receivable		418,782	418,782	482,550	482,550
Other financial liabilities					
Bank indebtedness		1,591,013	1,591,013	49,909	49,909
Current portion of long term debt		672,478	672,478	224,159	224,159
Promissory notes		-	-	87,937	87,937
Accounts payable and accrued liabilities		669,368	669,368	872,123	872,123
Long term debt		5,603,980	5,603,980	6,052,299	6,052,299

## 18. FINANCIAL INSTRUMENTS (continued)

#### Fair value measurements

For financial instruments recognized in the Statement of Financial Position at fair value, the Company is required to classify fair value measurements using a fair value hierarchy that reflects the significance of the inputs used in making the measurements. The fair value hierarchy has the following levels:

Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities;

Level 2: inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices); and

Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

The following table presents the Company's financial instruments recognized in the interim consolidated balance sheet at fair value:

	Jun 30, 2014	Level 1	Level 2	Level 3
Fair value through profit or loss Cash and cash equivalents	\$ 1,176,305	\$ 1,176,305		
Interest rate swap liability	\$ 92,742		\$ 92,742	
	Dec 31, 2013	Level 1	Level 2	Level 3
Fair value through profit or loss	Dec 31, 2013	Level 1	Level 2	Level 3
Fair value through profit or loss Cash and cash equivalents	Dec 31, 2013 \$ 1,123,004		Level 2	Level 3

The Interest rate swap liability Level 2 inputs used include quoted prices for similar instruments in active markets, and market interest rates. The asset is valued using the market approach, based upon the mid-market levels at the close of business on Jun 30, 2014.

## Risk Management

The Company is exposed to various risks associated with its financial instruments. These risks are categorized as credit risk, liquidity risk, and market risk. The significant risks for the Company's financial instruments are discussed below.

## Credit Risk

Credit risk is the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge an obligation. The Company manages its credit risk for its cash and cash equivalents by maintaining bank accounts with Canadian banks.

The Company in its normal course of business is exposed to credit risk from its customers. The Company manages the risk associated with accounts receivables by credit management policies. All accounts receivable are due from organizations in Alberta's hospitality industry.

## 18. FINANCIAL INSTRUMENTS (continued)

Amounts are considered past due when payment has not been received in accordance with a customer agreement, which is typically 60 days. Amounts are considered to be impaired when the Company has exhausted all collection efforts. Maximum exposure to credit risk is \$418,782 (Dec 2013 - \$482,550). \$27,123 (Dec 2013 - \$11,101) are over 60 days, but not considered impaired.

For the three and six month period ended Jun 30, 2014, \$38 (Jun 2013 - \$nil) in bad debts was recorded.

At Jun 30, 2014 there are no financial assets that the Company deems to be impaired.

## Liquidity Risk

The Company's liabilities at Jun 30, 2014 have maturities which are summarized below:

	Note	Maturity Date	Current	Non-current
Bank indebtedness	7		\$1,591,013	\$ -
Accounts payable and accrued liabilities			669,368	-
TD Canada Trust loan	7	Sep 5, 2014	672,478	5,603,980
7.75% Convertible debenture	9	Apr 30, 2016	-	8,954,824
			\$ 2,932,859	\$14,558,804

Liquidity risk is the risk that an entity will encounter difficulty in meeting obligations associated with financial liabilities. The purpose of liquidity risk management is to maintain sufficient amounts of cash and cash equivalents, and authorized credit facilities, to fulfill obligations associated with financial liabilities.

To manage liquidity risk, the Company prepares budgets and cash forecasts, and monitors its performance against these. The Company also monitors liquidity risk through comparisons of current financial ratios with financial covenants contained in its credit facilities. For purposes of calculating our covenant, rent expense for the six month period ended Jun 30 was \$1,134,204 (Jun 2013 – \$1,019,413), and \$565,093 for the three month period ended Jun 30, 2014 (Jun 2013 - \$520,245) These are operating leases. The Company does not have any financing leases.

#### Market Risk

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk for the Company is comprised of interest rate risk. The Company does not have any significant currency risk, or other price risk.

#### Interest Rate Risk

The Company is subject to interest rate risk as its bank indebtedness and long term debt bear interest rates that vary in accordance with prime borrowing rates. Assuming outstanding bank indebtedness and long-term debt balance of \$7,867,471 the net debt position after deducting the \$4,500,000 notional amount of the interest rate swap is \$3,367,471. Therefore a one percent change in interest rates would have an immaterial effect on interim consolidated net income. The Company manages its interest rate risk through credit facility negotiations and interest rate swaps.

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#### 19. ECONOMIC DEPENDENCE

The Company is required to purchase all alcohol-based products from the Alberta Gaming and Liquor Commission ("AGLC"). As the majority of the Company's income is derived from the sale of alcohol based products, its ability to continue operations is dependent upon the relationship with and the sustainability of AGLC. The alcohol-based products are distributed through Connect Logistics Services Inc. and Brewers Distributor Ltd. Any significant disruption in the supply chain for either of these businesses could result in a material adverse effect on the operations of the Company.

#### 20. SEASONAL NATURE OF THE BUSINESS

The Company's results for any quarter are not necessarily indicative of the results that may be expected for the full year due to seasonal variations in sales levels. The Company historically experiences a higher level of sales in the third and fourth quarters, while the first and second quarters experience lower sales due to shopping patterns. Occupancy related expenses; certain general and administrative expenses, depreciation and amortization, and interest expense remain relatively steady throughout the year.